

“Having Minsters helps us sell.”

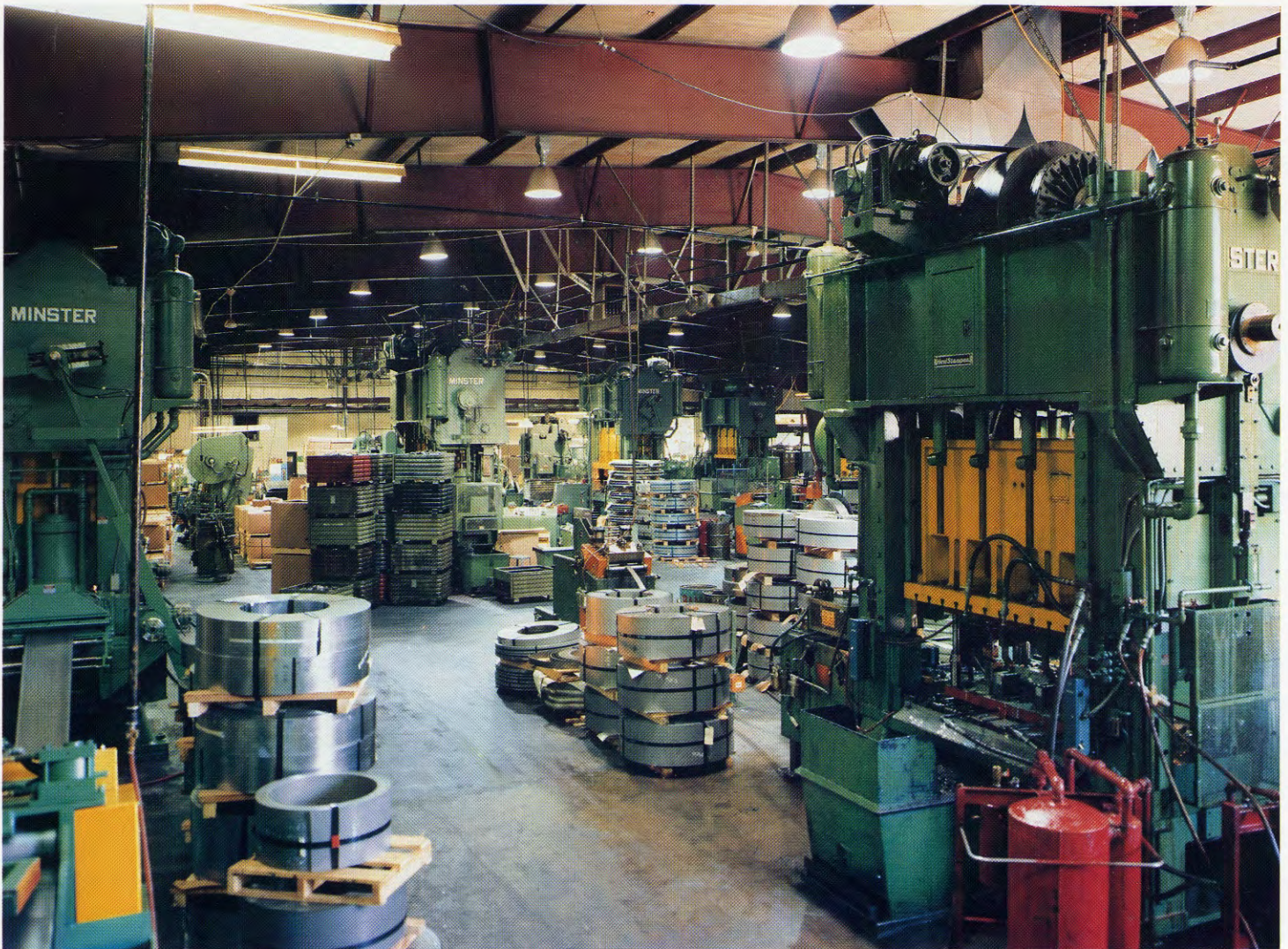
*Howard Hughes
Vice President, Manufacturing
Trylon Corporation
Traverse City, Michigan*

Trylon Corporation was incorporated in 1970 to provide contract stampings and stamped assemblies to the automotive and related industries. Currently, appliance and recreational product manufacturers are also being served.

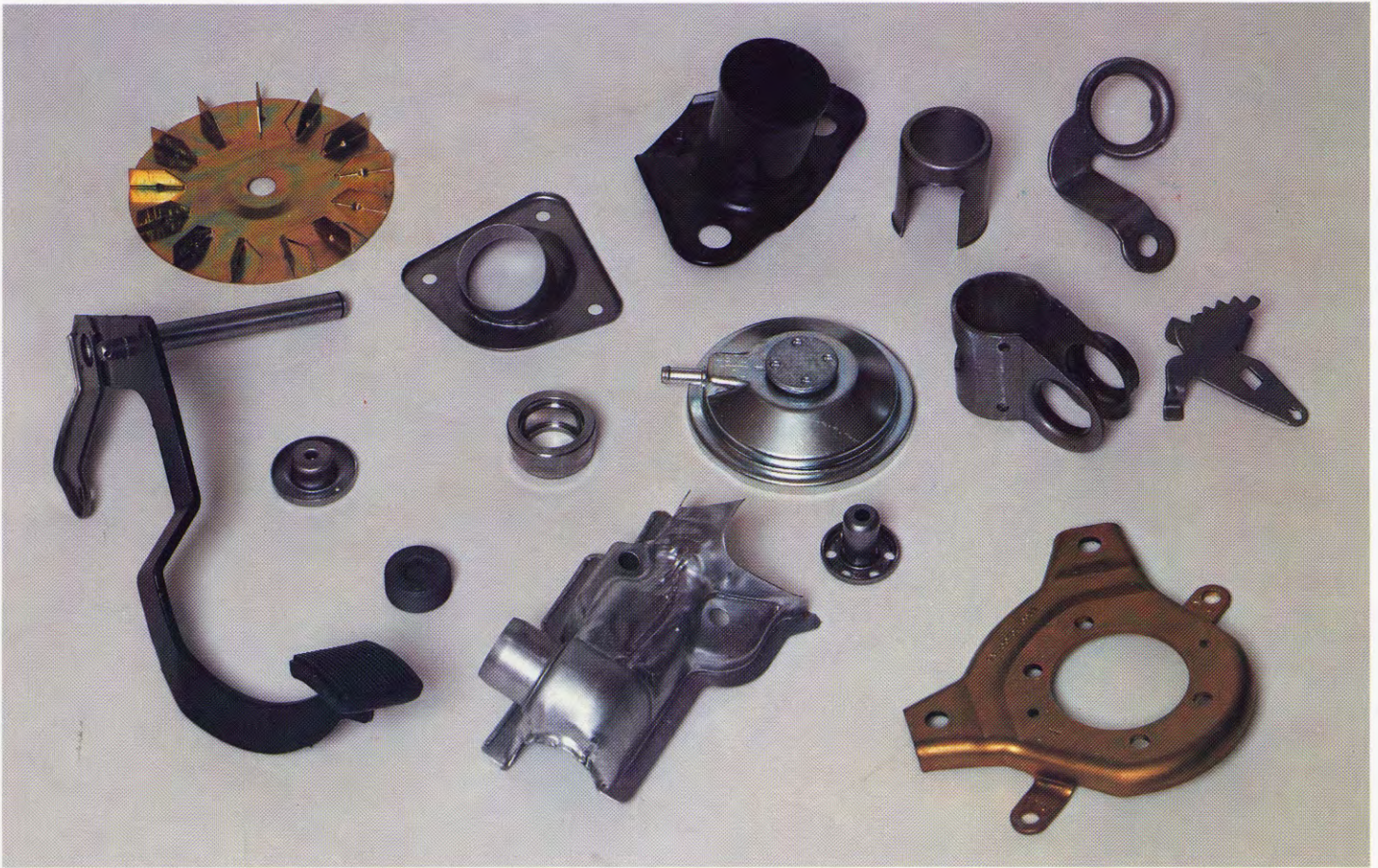
From a beginning with several OBI presses and a 200 ton straight side press in a 6000 sq. ft. building, the company moved into its present modern facility in 1976. That same year Trylon purchased its first Minster — an E2-300. Since that time Trylon has been expanded six times (a seventh addition is planned) to 60,000 sq. ft. and now operates seven Minster E2's.

The background of the first E2 purchase in 1976 is related by Howard Hughes, Trylon's Vice-President, Manufacturing: “Our stamping business had grown to the point that we had to expand capacity. We started looking at new equipment with our goal being better service . . . better service from the press itself and from the manufacturer.

“As part of our investigation of new equipment we visited some existing Minster customers. What we saw and heard during those visits helped convince us that a Minster E2 was the only way to go if we intended to be a successful competitor in the market.”



Trylon Corporation operates a total of seven E2 HeviStampers.



Trylon produces a variety of stampings for the automotive industry.

Trylon specialized in production of technical parts for automotive transmissions, brakes, McPherson struts, and steering columns as well as body brackets and assemblies. They design, engineer and build all the tools, dies and assembly machines run.

Says Mr. Hughes, "This is a very competitive business and becoming more so all the time. Having Minsters helps us sell. Our customers know that our equipment will give them good parts, on time."

Trylon is heavily committed to the use of statistical process control. "As you know, assured quality of the stampings produced is a critical factor today. Without our Minsters, we'd be in trouble."

"We have **confidence** in Minster. From experience we can appreciate the close tolerances in a Minster press . . . the accuracy of the slide and the way that accuracy holds over the long run. There is no question that we get longer die life because of the accuracies."



A new E2-200 with Minster double roll rack and pinion feed produces clutch pedals from .210" thick material at 65 SPM.